

## Business Support Service Case Studies

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### Paywizard

<http://www.paywizard.com/>



PayWizard is a British company with over 17 years of experience in rendering subscriber management and billing for pay-TV operators. They have a global client base and with offices in London, Scotland, Singapore and Manila. They approached the Chamber last September 2014 to ask for assistance in their business expansion. Their objective was to meet representatives from the legal services, recruitment and real estate sectors that can help them set up a local back office in the Manila.

To assist PayWizard, we offered the Business Support Service (or OMIS), introduced the client to potential local partners and arranged meetings between PayWizard's top executive and the key representatives of each company. By tapping our extensive membership base and networks, PayWizard was able to choose KMC Solutions (a BCCP Member) as their most suitable local partner. As their outsourcer, KMC Solutions provided the client with a fully serviced office, an experienced recruitment team and human resource functions. PayWizard's Manila office has been fully functional since March 2015.

PayWizard is now a member of the Chamber and they have been supportive in our activities – recently functioning as Webinar resource person where they shared their business experience and tips on doing business to UK SMEs.

*“BritCham Philippines has provided us with an excellent service in assisting us to explore plans for our company to set up an office in-market. They organised a superb local visit program, where I met with senior representatives of companies, which suited our requirements. I would strongly recommend their services to businesses who need advice in this market. The team were professional in their approach and easy to work with, and they made sure I was able to maximise the time I had during my visit.”*

**Gordon Tainton**  
Chief Operating Officer  
PayWizard